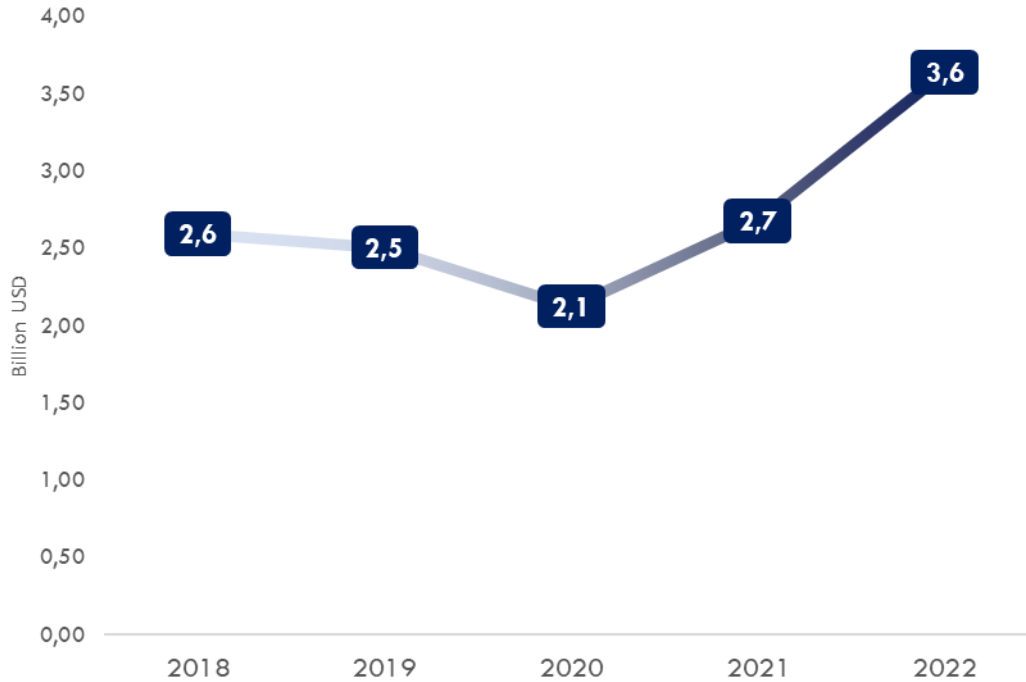




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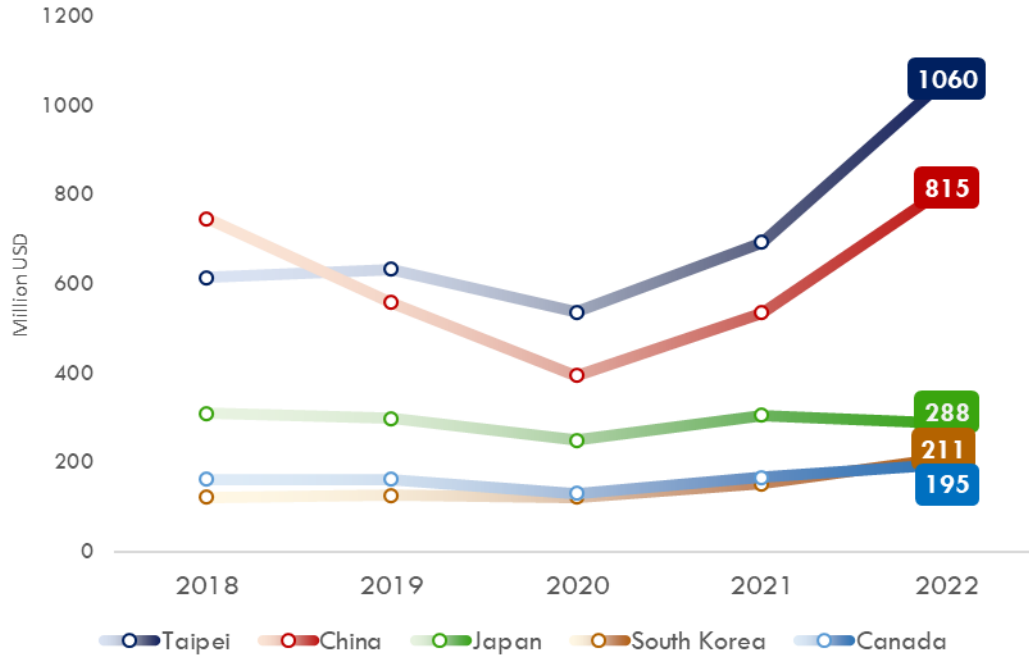
Steel Screws
United States
Foreign Trade Report

IMPORTS



- USA's steel screw import decreased to \$2.1 bln during the pandemic period. After the pandemic it increased by 71% in the next 2 years and reached \$3.6bln reaching record level.

IMPORTS



- Taipei, China, Japan, South Korea and Canada are in the top 5 places in US's steel screw import.
- Most of the steel screw import increase of US came from Taipei and China. In the last 2 years, US's imports from both countries doubled.
- Imports from Japan, South Korea and Canada stayed stagnant during this period.

IMPORTS

US STEEL SCREW IMPORT UNIT PRICES (\$ / KG)					
	2018	2019	2020	2021	2022
World	3,1	3,2	3,2	3,4	3,7
Taipei	3,0	3,0	3,1	3,5	4,3
China	2,1	2,1	1,9	2,4	2,5
Japan	5,3	5,8	5,7	4,9	4,1
South Korea*	4,4	4,4	3,7	4,5	5,1
Canada*	2,8	3,1	3,5	3,3	4,1
Germany	8,2	6,9	7,1	6,7	6,6
India*	1,6	1,8	1,5	1,8	2,4
Thailand*	2,9	2,8	2,7	3,1	4,3
Mexico*	6,6	7,5	6,4	6,0	5,2
Italy	4,4	4,5	4,9	4,8	4,9

*Customs duty is zero.

For other countries, 2.9% customs duty is applied.

- Average unit prices in US's steel screw imports have varied between \$3.1/KG and \$3.7/KG in the last 5 years.
- After the pandemic, unit prices increased.
- Imports with the lowest prices were made from India and China among the top 10 exporting countries.

IMPORTS

EXAMPLES OF SUPPLIERS



CHINA



GERMANY



ITALY



MALAYSIA



IMPORTS



GERMANY

SAMPLE SUPPLIER DETAILS

IMPORTER COMPANY NAME

WEBSITE

EMAIL

1	Tweer&Losembeck Gmbh	www.tweer-loesenbeck.de	email@tweer-loesenbeck.de
2	Joseph Dresselhaus Gmbh	www.dresselhaus.de	info@dresselhaus.de
3	Giessler Werner Gmbh	www.werner-giessler.de	info@werner-giessler.de
4	Kamax Gmbh Co Kg	www.kamax.com	purchasing@kamax.com
	⋮	⋮	⋮
1564	XYZ Company	www.xyzcompany.com	purchasing@xyzcompany.com

IMPORTS

SAMPLE COMPANY BASED DETAILS



USA – ABC FASTENERS INC.

EXPORTER COMPANY NAME

EXPORTER COUNTRY

PRODUCT

QUANTITY (KG)

1 ZHEJIANG SANLIN METALS PRODUCTS CO. CHINA Bolts Nuts 9356

2 ZHEJIANG SANLIN METALS PRODUCTS CO. CHINA Bolts Nuts 3456

3 EJOT GMBH & CO GERMANY Metric Screw 104

4 EJOT GMBH & CO GERMANY Metric Screw 567

⋮

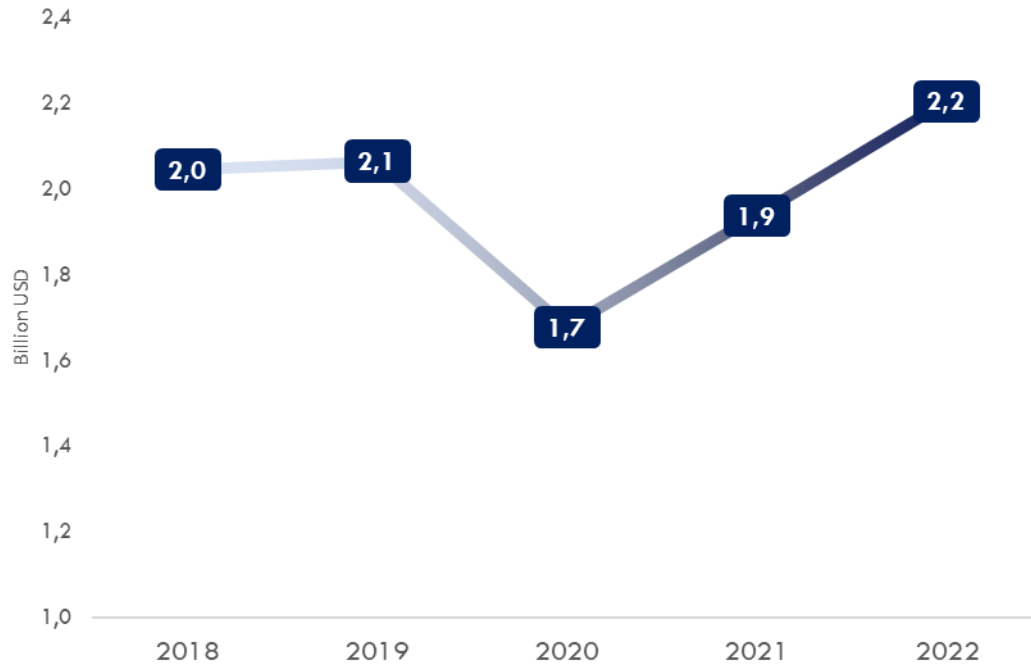
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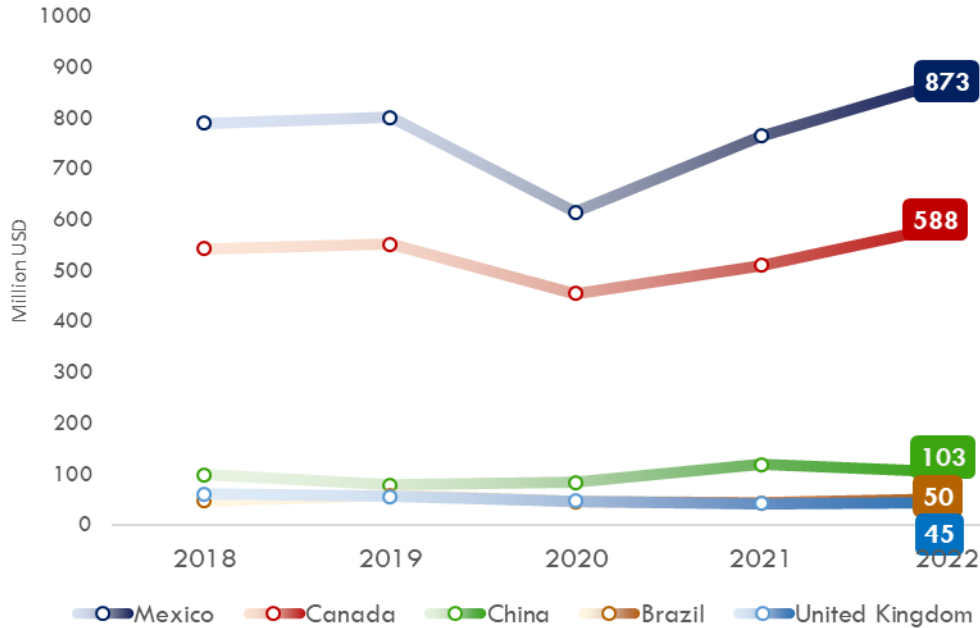
124 AOYAMA SEISAKUSHO CO. JAPAN Aoyama Mfg 4530

EXPORTS



- USA's steel screw export decreased to \$1.7bln during the pandemic period. After the pandemic it increased by 31% in the next 2 years and reached \$2.2bln reaching record level.

EXPORTS



- Mexico, Canada, China, Brazil and UK are in the top 5 ranks in USA's steel screw export.
- Mexico alone accounts for one third of the total steel screw exports.
- Most of the steel screw export increase of US came from Mexico and Canada. In the last 2 years, US's exports to both countries reached record levels.
- Exports to China, Brazil and UK stayed stagnant during this period.

EXPORTS

US STEEL SCREW EXPORT UNIT PRICES (\$ / KG)					
	2018	2019	2020	2021	2022
World	3,8	3,9	4,1	5,1	6,8
Mexico*	5,4	5,7	5,9	6,5	6,4
Canada*	1,7	1,7	1,7	2,4	4,2
China	9,8	15,8	11,1	9,6	10,6
Brazil	9,6	8,6	8,1	7,8	9,3
UK	11,1	15,0	18,1	13,0	27,3

*Customs duty is zero.

China applies 8%, Brazil applies %16, UK applies 3.7% customs duty.

- Average unit prices in USA's steel screw export have varied between \$3.8/KG and \$6.8/KG in the last 5 years.
- After the pandemic, unit prices increased.
- Among the top 5 exporting countries, exports with the highest prices were made to UK.

EXPORTS

EXAMPLES OF BUYERS



**Keller
& Kalmbach**



BUFAB



EXPORTS



GERMANY

SAMPLE BUYER DETAILS

IMPORTER COMPANY NAME

WEBSITE

EMAIL

1	Tweer&Losembeck Gmbh	www.tweer-loesenbeck.de	email@tweer-loesenbeck.de
2	Joseph Dresselhaus Gmbh	www.dresselhaus.de	info@dresselhaus.de
3	Giessler Werner Gmbh	www.werner-giessler.de	info@werner-giessler.de
4	Kamax Gmbh Co Kg	www.kamax.com	purchasing@kamax.com
	⋮	⋮	⋮
1564	XYZ Company	www.xyzcompany.com	purchasing@xyzcompany.com

EXPORTS

SAMPLE COMPANY BASED DETAILS



USA – ABC FASTENERS INC.

IMPORTER COMPANY NAME

EXPORTER COUNTRY

PRODUCT

QUANTITY (KG)

1	ZHEJIANG SANLIN METALS PRODUCTS CO.	CHINA	Bolts Nuts	9356
2	ZHEJIANG SANLIN METALS PRODUCTS CO.	CHINA	Bolts Nuts	3456
3	EJOT GMBH & CO	GERMANY	Metric Screw	104
4	EJOT GMBH & CO	GERMANY	Metric Screw	567
	⋮	⋮	⋮	⋮
124	AOYAMA SEISAKUSHO CO.	JAPAN	Aoyama Mfg	4530



4EIN

Steel Screws
United States
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